

Current Configuration		Exact replacement		New Configuration				Juniper all stackable			
Cisco	Currently	Suggested	Price			Units needed	Price	model	price	units needed	
cs-sw1	WS-C4006	WS-C4506	27.271,13 €	WS-C4506	27.271,13 €	1	27.271,13 €	EX4200	5910	4	23.640,00 €
cs-sw2	WS-C4006	WS-C4506	18.250,76 €	ws-c3750-48TD-s	10.400,00 €	1	10.400,00 €	EX4200	5910	1	5.910,00 €
cs-sw3	WS-C4006	WS-C4506	27.271,13 €	ws-c4503	18.453,67 €	2	36.907,34 €	EX4200	5910	5	29.550,00 €
				ws-c3750-48TD-s	10.400,00 €	1	10.400,00 €				
cs-sw4	WS-C4006	WS-C4506	18.250,76 €	ws-c3750-48TD-s	10.400,00 €	1	10.400,00 €	EX4200	5910	1	5.910,00 €
cs-sw5	WS-C4006	WS-C4506	22.760,95 €	WS-C4506	22.760,95 €	1	22.760,95 €	EX4200	5910	1	5.910,00 €
cs-sw6	WS-C4006	WS-C4506	22.760,95 €	WS-C4506	22.760,95 €	1	22.760,95 €	EX4200	5910	3	17.730,00 €
cs-sw7	WS-C4503										
			136.565,68 €				140.900,36 €				88.650,00 €

Since the price for the cs4506 full of cards is 27.271,13 € and without cards is 15.995,67 € then I assume that the cost for one line card is $(27.271,13 - 15.995,67) / 5 = 2.255,09$ and I use this price for the calculation of the price for switches 2, 4, 5 and 6 for the cisco option.

Replace cs-sw3 by

WS-C4506 without line cards	15.995,67 €
line card according to assumption above	2.255,09 €